



PO Box 1281
Rockville, MD 20849-1281
301/421-4890
<http://www.wbo-mc.com>

MEMBER PROFILE - JUNE 2003

Terri A. Curtis

“In our business,” says Terri Curtis, “every day presents new challenges. A phone call can bring a piece of new business, a problem, a claim, or something else which will need attention as soon as possible. You never know what kind of situation will turn up.” Terri works with her father, sister, and brother in their family-owned business, John X. Supinski Jr.-Bonding-Insurance, Inc. Calling the agency “a multi-faceted business,” Terri says her work keeps her constantly busy “doing lots of things at once,” and notes that “multi-tasking is the key to getting it all done.”

Supinski is an independent agency and the family members are brokers, so they have access to all kinds of insurance and can represent many different companies. “We do all types of insurance: personal, commercial, bonds, homeowner’s, auto, life, disability income, health, dental, annuities and long term care. They also provide surplus lines for hard-to-place risks. The company’s accounting and financial services include new home mortgages, home equity loans and refinancing, and Terri’s brother, John, is also licensed as a financial advisor who can help clients with securities and investments.

Terri’s dad, John X. Supinski, has had the agency for approximately 40 years. Terri and her sister Carol came to work there in 1989. Their brother has been there about six years. Stressing the company’s reputation for providing excellent service, Terri says, “If someone needs something, we try to get it yesterday.” They are all licensed to sell different types of insurance.

Terri, who has been a WBO member for about six years, is currently Membership Chair, a position she shares with her sister, Carol. Terri says, “I like what our current Board is doing to try to get back to ‘basics’ and focus more on networking.” She liked members’ original efforts “to support one another, utilize each other’s services and help each other grow” and feels that in recent years, these “basics” have stressed this less definitively. Now, however, she believes “our organization is going back to the way it was several years ago; people are seeing the difference and they like it.”

Terri grew up in this area and clearly enjoys working with her family. She notes that even when she is not dealing with insurance issues, she enjoys spending time with family members. “Kids’ activities take up most of the weekend,” she says.