



PO Box 1281
Rockville, MD 20849-1281
301/421-4890
<http://www.wbo-mc.com>

MEMBER PROFILE - JANUARY 2003

Carol A. Cunningham

Carol A. Cunningham is a person who doesn't hesitate to say, "I love my work." As a member of the John X. Supinski, Jr. Bonding-Insurance, Inc. team, Carol provides insurance services to individuals and small to medium-sized businesses. This is a family-owned business, started by Carol's father over 40 years ago. The agency team also includes her sister, Terri, and brother, John. "We all get along fabulously," says Carol, "and we thoroughly enjoy what we do." Carol and Terri manage the personal, commercial and bonds, while John manages the life and health.

The Supinski Agency offers a broad range of insurance services, tailored to fit every possible need. They write automobile, homeowners, flood and personal umbrella coverage, especially important in today's litigious society. The agency also provides commercial insurance such as business owners, business auto, workers compensation and commercial umbrellas, along with life, health, dental, annuities, long term care, and mortgage loans and refinancing. The Supinski Agency also provides a wide range of bonding services, including license, fidelity and contract bonds. While these services are not considered insurance, many types of businesses require a bond as a condition for obtaining a license to operate.

Carol, who is a Rockville native, began her career by studying in Pennsylvania. She successfully passed required exams and received her property and casualty, as well as her life and health license, as did the other members of the agency. "We're constantly taking refresher courses and continuing education classes," she says. "Each day is a new learning experience. There's a lot to learn and the industry is constantly changing, but when you love what you do, it's great."

What does Carol like best about her work? "I enjoy interacting, working with and helping people on a daily basis. We deal with a wide range of clientele with whom we keep in close contact. As service is our top priority, we consistently strive to give our best, earning the confidence and trust of our clients."

A WBO member for six years, Carol enjoys attending meetings and finds the members' introductions particularly valuable. She has used WBO members' services and is always pleased when WBO women use her company for their insurance needs. "I like the way we all work together and try to support each other," she says.